

## Sustainable Financing

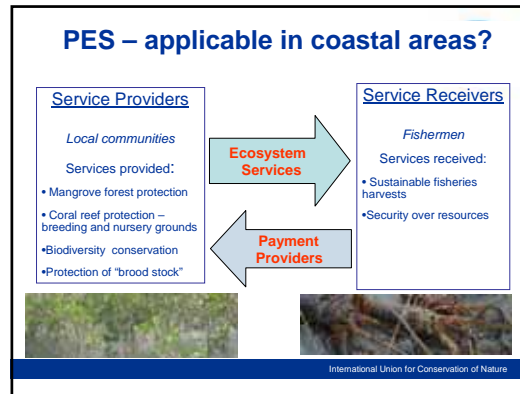
Nha Trang bay Marine Protected Area, Vietnam




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## Protected area financing




- Increasing interest in “user-pays” financing for protected areas
- Often based on analysis tools, e.g. willingness to pay
- Provides core and / or additional funding for protected area management

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## Nha Trang Bay Marine Protected Area



- Approximately 16,000 hectares
- Comprises 9 islands – 6 villages
- Population: approx. 5,300 people; about 80% inhabitants living based on fishing activities;
- About 700,000 + tourists annually



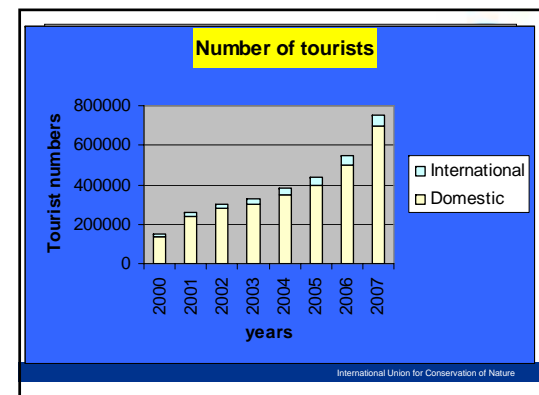
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## Sustainable financing



- Two fees established
- **Nha Trang Bay Sightseeing fee** (note!)
  - Dong 5,000 / person (US\$ 0.30)/ pax
  - All tourists on boat to Nha Trang Bay
- **Hon Mun Service Charge**
  - Divers - Dong 30,000 /pax (US\$ 2.00)/person
  - Snorkelers - Dong 10,000 / pax (US\$ 0.60)/ pax
  - All tourists visiting the “core zone”

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## Current Allocation



- All funds are remitted to provincial finance
- 2006: \$150,000 collected
- 2007: \$200,000 collected
- 2008: Through recently Decision from People Council :
  - 55% of total fees will be used by the Nha Trang Bay MPA Authority
  - 45 % will be remitted to Provincial Treasury and this money will be used for conservation activities of Nha Trang Bay and 10% providing back to local communities within the MPA

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## Livelihoods and MPAs



- “Pro poor” MPA management – recognize poverty alleviation and MPA management effectiveness are intimately linked
- Critical management elements:
  - Alternative Income Generation (e.g. nature-based tourism, sustainable aquaculture, MPA management etc.)
  - Credit schemes and trust funds
  - Sustainable financing
  - Evaluation!

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